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February 12-20, 2005

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**CAREERS AND  
EDUCATION**

THE MMTA  
ORGANIZATION

## Education / Recruitment

### Careers in the Marine Trades

- [Marine Certificate Programs](#) - Offered in partnership with Massasoit Community College
- [Ten Most Common Questions On Jobs In Boating.](#)
- There are lots of jobs and career paths in recreational boating. The boating industry is growing and the need for well training employees continues to outpace the supply of qualified people. Read more about the advantages of a full-time career in the marine trades.



### [Help Wanted Bulletin Board](#)

- MMTA Businesses - [Post Positions Available](#)
- Job Seekers - [Send Us Your Resume](#)

### Career Training Programs & Courses

- [Massasoit Community College Marine Technician Certificate Programs](#)
- [Motoring Technical Training Institute](#)
- [New England Institute of Technology](#)
- [The Landing School - Boat Building, Design & Marine System Programs](#)
- [Center for Maritime Training \(at MMA\)](#)
- [NH Community College at Laconia - Marine Technology Program](#)

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## Jobs in Boating

The Boating Industry has been booming in recent years with the discovery of boating as a terrific family and friendship pastime and the availability of inexpensive financing as a purchase option.

Many of the marine trade jobs and careers are recession proof since when sales are down, service and accessory sales are up. The New England Boating Industry simply did not join in this last recession; sales and service have increased to record levels, and with the increases, the need for additional personnel. Skilled technicians to service boats are in high demand; many tech jobs go unfilled because there are not enough technicians to fill these jobs. Add to the mix that many of the people in the Boating Industry are aging, and the demand is absolutely huge. We estimate that over 1500 technical positions remain unfilled in Massachusetts at this time, and those are just the technical jobs. Within five years, we estimate the need is for over 5000 skilled technicians.

### RECREATIONAL BOATING BUSINESSES INVITE YOU TO COME TO WORK IN THIS FUN, GROWING INDUSTRY.

Here's are the **TEN MOST COMMON QUESTIONS ON JOBS IN BOATING**:

10. What jobs and career paths exist in recreation boating?

Answer: Please see our latest [Job Survey](#).

9. What do you need for basic education and training to work in the boating industry?

Answer: For young people, there are a number of high school vocational courses. There are also lots of college and technical school courses available. Take a look at some of our [School Links](#) or [Contact Us](#) for more info.

8. Are there scholarships available for education/training?

Answer: Yes. The Massachusetts Marine Trades Association offers some. **Contact us** for more info.

7. What is available for advanced education and training to prepare for a specific job in boating?

Answer: There are college/technical courses available, but as a general rule, once you are working in the Industry, there are lots of great Industry Training courses available to you. [Contact Us](#) for more info.

6. Are boating jobs full or part time?

Answer: Most are full time positions. There are a few summer and part time positions. Boating businesses are active full time businesses now, with lots of work to do in the off season.

5. What do boating jobs pay?

Answer: Compensation varies with the job and what you can contribute. Please see our latest [Job Survey](#). Wages are increasing, too.

4. What jobs are immediately available?

Answer: There are jobs in marketing and sales, customer service, finance, parts & accessories, marina & boatyard laborer, technicians, etc. [Contact Us](#) for more info or see our recent [Job Survey](#).

3. What jobs are people most needed for?

Answer: Technicians are in great demand and short supply. See our [Job Survey](#).

2. What kind of job security exists in a boating job?

Answer: Job security is excellent. The Industry continues to grow and prosper and even in a downturn, the demand is high for service. The Industry never joined in the last recession.

1. MOST IMPORTANTLY – WHAT IS YOUR QUESTION OR QUESTIONS?

No question is too trivial - [Contact Us!](#) All legitimate questions will receive an e-mail response. If you have no e-mail capability, address your questions to: Education Committee, Massachusetts Marine Trades Association, P.O. Box 272, Milton, MA 02186.

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